

Management Innovations of the PA RR

1. **Highly Detailed Cost Accounting System**
2. Information Flowed Upward through the Organization using the **Telegraph**
3. **Line and Staff Form of Organization** -- Line Officers ran the day-to-day operations of the Railroad; Staff Officers did the Planning
4. (1), (2), and (3) resulted in **Control Through Statistics**. *First, Know the Costs. Second, Speed the Flow and Increase the Volume.*